



Agenda Item Form

Agenda Date: April 27, 2004

Districts Affected: All

Dept. Head/Contact Information: Byron Johnson/Monica Vera

Type of Agenda Item:

- | | | |
|--|---|--|
| <input type="checkbox"/> Resolution | <input type="checkbox"/> Staffing Table Changes | <input type="checkbox"/> Board Appointments |
| <input type="checkbox"/> Tax Installment Agreements | <input type="checkbox"/> Tax Refunds | <input type="checkbox"/> Donations |
| <input checked="" type="checkbox"/> RFP/ BID/ Best Value Procurement | <input type="checkbox"/> Budget Transfer | <input type="checkbox"/> Item Placed by Citizen |
| <input type="checkbox"/> Application for Facility Use | <input type="checkbox"/> Bldg. Permits/Inspection | <input type="checkbox"/> Introduction of Ordinance |
| <input type="checkbox"/> Interlocal Agreements | <input type="checkbox"/> Contract/Lease Agreement | <input type="checkbox"/> Grant Application |
| <input type="checkbox"/> Other _____ | | |

Funding Source:

- ☐ General Fund
- ☐ Grant (duration of funds: _____ Months)
- ☒ Other Source: FY2004 General Obligation Bonds

Legal:

- ☐ Legal Review Required Attorney Assigned (please scroll down): None ☐ Approved ☐ Denied

Timeline Priority: ☒ High ☐ Medium ☐ Low # of days: _____

Why is this item necessary:

To award contract to purchase Bucket Loaders for the Street Department

Explain Costs, including ongoing maintenance and operating expenditures, or Cost Savings:

Purchase Price is \$196,479 (136479.00 with Trade-Ins). Any ongoing operating or maintenance expenditures would come from operating accounts

Statutory or Citizen Concerns:

None

Departmental Concerns:

None

*
DATE: April 20, 2004
TO: Municipal Clerk
FROM: Byron E. Johnson, C.P.M.
Director of Purchasing x 4313
THRU: Aurora Wells
Interim Bid Clerk ext. 4038

CITY CLERK DEPARTMENT
2004 APR 22 PM 2 34

Please place the following item on the **CONSENT** agenda for the Council Meeting of **APRIL 27, 2004.**

Item should read as follows:

Bid No.	2004-130	Wheeled Bucket Loaders
Award to:	Sierra Machinery	
Item (s):	1 – Two (2) Each	
Optional Items:	O1, O2, O10, O11 – Two (2) Each	
	O3, O7 – One (1) Each	
Amount:	\$196,479.00	
	\$60,000.00 Less Trade-In Amount	
	\$136,479.00	

Department:	Street Department
Funds available:	04200401-508029-29203-PMB0005003
Funding source:	FY2004 General Obligation Bonds
Total award:	\$196,479.00
District (s):	All

The Fleet Services, Street, and Purchasing Departments recommend award as indicated as this vendor has provided the low, responsive, responsible bid meeting specifications.

This is a fixed-price, single (one-time) purchase, to purchase two (2) Wheeled Bucket Loaders. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within three hundred and sixty-five (365) days from the date of award of the contract. No prompt payment discount is offered.

Contact person: Monica Vera, Procurement Analyst at 541-4234.

AGENDA FOR: APRIL 27, 2004

PROJECT FORM

DATE: April 20, 2004

PROJECT: Wheeled Bucket Loaders

BID NO: 2004-130

DEPARTMENT: Street

BUDGET NO: 04200401-508029-29203-PMB0005003

FUNDING SOURCE: FY2004 General Obligation Bonds

REPRESENTATIVE DISTRICT(S): All

RECOMMENDATION: Vendor : Sierra Machinery
El Paso, Texas
Item: 1 - Two (2) Each
Optional Items: O1, O2, O10, O11- Two (2) Each
O3, O7 - One (1) Each
Amount: \$196,479.00
60,000.00 Less Trade-In Amount
\$136,479.00

The Fleet Services, Street, and Purchasing Departments recommend award as indicated as this vendor has provided the low, responsive, responsible bid meeting specifications.

This is a fixed-price, single (one-time) purchase, to purchase two (2) Wheeled Bucket Loaders. There is also an option to purchase up to one hundred percent (100%) of the original contract quantities, at the same unit price, if the option is exercised within three hundred and sixty-five (365) days from the date of award of the contract. No prompt payment discount is offered.

BIDS SOLICITED- 15 (15 local)
BIDS RECEIVED- 4
"NO BID" RECEIVED 2

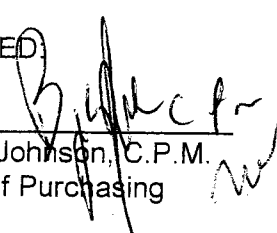
CURRENT TAXES PAID- XX
OUT-OF-TOWN-

TOTAL RECOMMENDED AWARD: \$196,479.00

COUNCIL APPROVED _____ REJECTED _____ CITY CLERK _____

COUNCIL MEETING DATE: April 27, 2004

APPROVED:


Byron E. Johnson, C.P.M.
Director of Purchasing

CITY OF EL PASO BID TABULATION

BID ITEM: WHEELED BUCKET LOADERS

BID DATE: APRIL 7, 2004

BID # 2004-130

DEPARTMENT: STREET

			ROAD MACHINERY EL PASO, TX		SIERRA MACHINERY, INC. EL PASO, TX		TOM GROWNEY EQUIPMENT INC. EL PASO, TX		WAGNER EQUIPMENT COMPANY EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
LOADERS, WHEELED BUCKET										
1.	2 EACH	WHEELED BUCKET LOADERS	\$84,786.86	\$169,573.72	\$89,998.00	\$179,996.00	\$104,250.00	\$208,500.00	\$92,000.00	\$184,000.00
MANUFACTURER			KOMATSU		VOLVO		JOHN DEERE		CATERPILLAR	
MODEL NUMBER			WA200-5		L60E		544J-TC		924G	
OPTIONAL ACCESSORY ITEMS (PURCHASE SUBJECT TO AVAILABILITY OF FUNDING)										
1.	QUICK DISCONNECT		\$389.00		INCLUDED		INCLUDED IN PRICE		INCLUDED	
2.	THIRD FUNCTION HYDRAULICS		\$1,667.00		INCLUDED		\$2,475.00		INCLUDED	
3.	CONSTRUCTION FORKS 48 INCHES THIRD FUNCTION HYDRAULICS REQUIRED?		\$4,997.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		\$2,149.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		\$4,545.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		\$1,200.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>	
4.	SIDE DUMP BUCKET THIRD FUNCTION HYDRAULICS REQUIRED?		\$12,300.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$10,076.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$13,695.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$10,150.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
5.	STACKING RAKE THIRD FUNCTION HYDRAULICS REQUIRED?		\$5,997.50 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$4,664.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		\$6,685.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$5,150.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	

APPROVED BY: _____

DATE: 4/12/04

2004-130 WHEELED BUCKET LOADERS - STREET DEPARTMENT

CITY OF EL PASO BID TABULATION

BID ITEM: WHEELED BUCKET LOADERS

BID DATE: APRIL 7, 2004

BID # 2004-130

DEPARTMENT: STREET

			ROAD MACHINERY EL PASO, TX		SIERRA MACHINERY, INC. EL PASO, TX		TOM GROWNEY EQUIPMENT INC. EL PASO, TX		WAGNER EQUIPMENT COMPANY EL PASO, TX	
ITEM	QTY.	DESCRIPTION OF ITEM	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE	UNIT PRICE	TOTAL PRICE
6.		MILYARD FORK THIRD FUNCTION HYDRAULICS REQUIRED?	\$9,552.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$10,169.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$11,370.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$10,093.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
7.		TRASH GRAPPLE BUCKET THIRD FUNCTION HYDRAULICS REQUIRED?	\$8,081.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$9,302.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$9,840.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$8,990.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>	
8.		TOP CLAMP RAKE THIRD FUNCTION HYDRAULICS REQUIRED?	\$9,248.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$9,497.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		\$15,175.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		N/A YES <input type="checkbox"/> NO <input type="checkbox"/>	
9.		SKELETON ROCK BUCKET THIRD FUNCTION HYDRAULICS REQUIRED?	\$9,701.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		\$7,024.00 YES <input type="checkbox"/> NO <input checked="" type="checkbox"/>		\$9,650.00 YES <input checked="" type="checkbox"/> NO <input type="checkbox"/>		N/A YES <input type="checkbox"/> NO <input type="checkbox"/>	
10.		RIDE CONTROL SYSTEM	\$1,298.00		\$2,516.00		INCLUDED IN PRICE		\$1,700.00	
11.		DELUXE MONITOR AND ALARM SYSTEM	\$1,000.00 (KOMTREX)		INCLUDED		INCLUDED IN PRICE		\$706.00	

APPROVED BY: 

DATE: 4/12/04

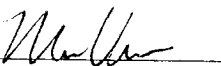
CITY OF EL PASO BID TABULATION

BID ITEM: WHEELED BUCKET LOADERS
BID DATE: APRIL 7, 2004

BID # 2004-130
DEPARTMENT: STREET

	ROAD MACHINERY EL PASO, TX	SIERRA MACHINERY, INC. EL PASO, TX	TOM GROWNEY EQUIPMENT INC. EL PASO, TX	WAGNER EQUIPMENT COMPANY EL PASO, TX
TRADE -IN ALLOWANCE	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT	TRADE-IN AMOUNT
ITEM #: T-1 CITY ID: 32-0168 DESCRIPTION: 1988 CATERPILLAR 926 VIN #: 94Z02478	\$14,595.00	\$20,000.00	\$27,500.00	\$18,000.00
ITEM #: T-2 CITY ID: 32-0072 DESCRIPTION: 1991 CATERPILLAR 926 VIN #: 94Z3566	\$19,500.00	\$20,000.00	\$27,500.00	\$10,000.00
ITEM #: T-3 CITY ID: 32-0073 DESCRIPTION: 1991 CATERPILLAR 926 VIN #: 94Z03571	\$19,500.00	\$20,000.00	\$27,500.00	\$20,000.00

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICES WILL BE CONSIDERED.

APPROVED BY: 
 DATE: 4/12/04

CITY OF EL PASO BID TABULATION

BID ITEM: WHEELED BUCKET LOADERS


BID DATE: APRIL 7, 2004

BID # 2004-130

DEPARTMENT: STREET

	ROAD MACHINERY EL PASO, TX	SIERRA MACHINERY, INC. EL PASO, TX	TOM GROWNEY EQUIPMENT INC. EL PASO, TX	WAGNER EQUIPMENT COMPANY EL PASO, TX
<p>THE CITY AT ITS SOLE DISCRETION, MAY EXERCISE ANY OPTION TO PURCHASE AN ADDITIONAL QUANTITY OF ITEMS, BY GIVING THE CONTRACTOR WRITTEN NOTICE WITHIN THE TIME PERIOD NOTED IN THE SELECTED OPTIONS.</p> <p>BIDDER OFFERS THE CITY THE OPTION OF PURCHASING 100% OF THE ORIGINAL CONTRACT QUANTITIES, AT THE SAME UNIT PRICE, IF THE OPTION IS EXERCISED WITHIN:</p> <p>A. NINETY (90) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>B. ONE-HUNDRED AND EIGHTY (180) DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>C. ONE YEAR, 365 DAYS FROM DATE OF AWARD OF THE CONTRACT.</p> <p>D. NO OPTION OFFERED.</p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input checked="" type="checkbox"/></p> <p><input type="checkbox"/></p>	<p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input checked="" type="checkbox"/> NO <input type="checkbox"/></p> <p>YES <input type="checkbox"/> NO <input type="checkbox"/></p> <p><input type="checkbox"/></p>
PAYMENT TERMS:	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS	NET - 30 DAYS
BIDDER'S PROMISED DELIVERY:	120 CONSECUTIVE DAYS	120 CONSECUTIVE DAYS	120 CONSECUTIVE DAYS	45 CONSECUTIVE DAYS
<p>IF THE BIDDER DOES NOT SPECIFY AN EARLIER DELIVERY, THE CITY'S REQUIRED DELIVERY SHALL PREVAIL.</p> <p>A DELIVERY DATE LATER THAN THE CITY'S REQUIRED DELIVER MAY BE CAUSE FOR THE REJECTION OF THE OFFER.</p>				
BIDS 15	BIDS RECEIVED: 4		BIDS LOCAL: 15	NO BID: 2

NOTE: THIS IS A BEST VALUE PROCUREMENT. OTHER FACTORS BESIDES PRICE WILL BE CONSIDERED.

APPROVED BY: 

DATE: 4/12/04

City of El Paso

Fleet Services Department

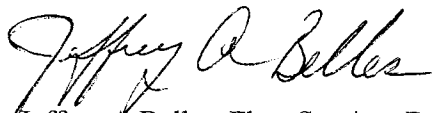
BID # 2004-130, Wheeled Bucket Loaders

POSTED Requisition Number: 2004005836
Recommended bidder(s): Sierra Machinery
Recommended Item(s): Item 1, 2 each
Recommended Option(s): O1, 2 each
O2, 2each
O3, 1 each
O7, 1each
O10, 2 each
O11, 2 each
Department ID: 04200401
Account No: 508029
If applicable, Project Code: PMB0005003
Funding Source: 2004/2005 General Obligation Bonds
Total expenditure: \$136,479

Item 1, Wheeled Bucket Loader,	2each @ \$89,998	\$179,996
O1, Quick Disconnect,	2 each @ no charge	\$0
O2, Third Function Hydraulics,	2 each @ no charge	\$0
O3, 48" Pallet Forks,	1 each @ \$2149	\$2,149
O7, Grapple Bucket,	1 each @ \$9302	\$9,302
O10, Ride Control,	2 each @ \$2516	\$5,032
O11, Monitor and Alarm,	2 each @ no charge \$0	\$0
Sub Total		\$196,479

Trade-ins	
32-0168	\$20,000
32-0072	\$20,000
32-0073	\$20,000
Sub Total	
\$60,000	

Total Bid Award, less trade-ins	\$136,479
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Jeffrey A Belles, Fleet Services Department
04/14/2004

Sierra Machinery was the low bidder factoring all optional items and trade-ins.

Fleet Services Department

			Sierra			
			Road Machinery	Machinery	Wagner	Tom Growney
		Quantity	Komatsu	Volvo	Caterpillar	John Deere
Item 1.	Loader	2	\$84,786.86	\$89,998.00	\$92,000.00	\$104,250.00
Option 1	quick disconnect	2	\$389.00	\$0.00	\$0.00	\$0.00
Option 2	third function	2	\$1,667.00	\$0.00	\$0.00	\$2,475.00
Option 3	48" forks	1	\$4,997.00	\$2,149.00	\$1,200.00	\$4,545.00
Option 4	side dump bucket	0	\$12,300.00	\$10,076.00	\$10,150.00	\$13,695.00
Option 5	stacking rake	0	\$5,997.50	\$4,664.00	\$5,150.00	\$6,685.00
Option 6	milyard fork	0	\$9,552.00	\$10,169.00	\$10,093.00	\$11,370.00
Option 7	grapple bucket	1	\$8,081.00	\$9,302.00	\$8,990.00	\$9,840.00
Option 8	clamp rake	0	\$9,248.00	\$9,497.00	\$0.00	\$15,175.00
Option 9	skeleton rock bucket	0	\$9,701.00	\$7,024.00	\$0.00	\$9,650.00
Option 10	ride control	2	\$1,298.00	\$2,516.00	\$1,700.00	\$0.00
Option 11	monitor and alarm	2	\$1,000.00	\$0.00	\$706.00	\$0.00
Sub Total			\$191,359.72	\$196,479.00	\$199,002.00	\$227,835.00
TRADE INS						
	32-0168		\$14,595.00	\$20,000.00	\$18,000.00	\$27,500.00
	32-0072		\$19,500.00	\$20,000.00	\$10,000.00	\$27,500.00
	32-0073		\$19,500.00	\$20,000.00	\$20,000.00	\$27,500.00
Sub Total			\$53,595.00	\$60,000.00	\$48,000.00	\$82,500.00
Grand Total less trade ins			\$137,764.72	\$136,479.00	\$151,002.00	\$145,335.00

KAMSON
11501 CHITO SAMANIEGO
EL PASO, TX 79936

SUNSTATE EQUIPMENT CO.
8660 CASTNER DRIVE
EL PASO, TX 79907

ELLEN EQUIPMENT
410 SOUTH COTTON STREET
EL PASO, TX 79901

STOCKTON EQUIPMENT
2513 CEYLON
EL PASO, TX 79925

NEW HOLLAND EQUIPMENT
9820 NORTH LOOP
EL PASO, TX 79907

TOM GROWNEY EQUIPMENT
11323 ROJAS DR.
EL PASO, TX 79936

UNITED RENTALS
8280 GATEWAY EAST
EL PASO, TX 79907

HERTZ EQUIPMENT RENTAL
830 PENDALE
EL PASO, TX 79907

WAGNER EQUIPMENT COMPANY
10501 DYER STREET
EL PASO, TX 79914

BORDER MACHINERY
1710 EAST PAISANO DRIVE
EL PASO, TX 79901

RSC
6914 GATEWAY BLVD., EAST
EL PASO, TX 79915

SIERRA MACHINERY, INC.
939 HAWKINGS BLVD.
EL PASO, TX 79915

ROAD MACHINERY COMPANY
1181 BURGUNDY DRIVE
EL PASO, TX 79907

FRANK'S SUPPLY
1211 BARRANCE
EL PASO, TX 79935

ALCO INDUSTRIAL CO.
3525-B HUECO STREET
EL PASO, TX 79903

No Bid

BID INFORMATION SERVICE
(ALL BIDS ARE ADVERTISED)

BID NET PROCESSING CENTER
PO BOX 5600
ALBANY, NY 12205

GREATER EL PASO CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901

EL PASO HISPANIC CHAMBER OF COMMERCE
2829 MONTANA AVE, B-100
EL PASO, TX 79903

EL PASO TIMES NEWSPAPER
CLASSIFIED/LEGAL SECTION
PO BOX 20
EL PASO, TX 79999

CONTRACT OPPORTUNITY CENTER
4791 N. MESA
EL PASO, TX 79902

SAM'S CLUB
7970 NORTH MESA
EL PASO, TX 79932

SUBCONTRACTORS ASSOCIATION
PO BOX 3612
EL PASO, TX 79923

COMMERCE BUSINESS WEEKLY
2626 NORTHEAST #103
EL PASO, TX 79902

BLACK CHAMBER OF COMMERCE
ONE CIVIC CENTER PLAZA
EL PASO, TX 79901